A photograph of a classical building with columns. The word "SAGE" is inscribed on the pediment. In the foreground, there are purple flowers and green foliage. A dark green semi-transparent banner is overlaid on the bottom right of the image, containing the text for the annual report.

SAGE

2020
Annual Report
HISTORIC OAKLAND FOUNDATION

FROM THE EXECUTIVE DIRECTOR & BOARD CHAIR

2020 certainly challenged Historic Oakland Foundation like few other years have. Along with other nonprofits, businesses, and community organizations, our world was turned upside down by the COVID-19 pandemic in mid-March. We spent much of the year adjusting, adapting, and re-adjusting. We are proud of the way we responded to these trying circumstances and continued to deliver on our mission to preserve, restore, enhance, and share Oakland Cemetery.

Whether landscaping significant parts of the Cemetery, restoring the first two phases of the East Hill, increasing accessibility with the installation of a new East Gate, or developing new low- and no-contact programming like the innovative *Capturing the Spirit of Oakland*® Halloween tour film, we demonstrated great resilience, nimbleness, and perseverance through the many obstacles that the year threw at us.

Greenspaces and parks have taken on even greater importance to our

community in this period of social distancing, where many of our traditional leisure activities have been greatly limited. The significant visitation has reinforced Oakland’s importance as a place of respite, reflection, and relaxation. We found new and creative ways to connect with thousands of visitors from a distance in 2020 and will continue to work to create compelling experiences for all until we are able to meet again in person.

Oakland Cemetery is for all Atlantans, and we remain resolute in our commitment to caring for this unique place so that today—and for many generations to come—everyone can enjoy, be inspired by, and appreciate this jewel in the City of Atlanta. Given the way our many friends, supporters, members, donors, and foundation partners have rallied around our work in the last twelve months, we are confident that we will continue to be able to create meaningful impact for the benefit of Oakland and the many who enjoy these special, historic grounds.

Yours in service to Oakland,



Richard J. W. Harker,
Executive Director



Stuart A. Jackson,
Board Chair



ABOUT *Historic Oakland Foundation*

OUR MISSION

Founded in 1976, Historic Oakland Foundation (HOF), partners with the City of Atlanta to preserve, restore, enhance, and share Oakland Cemetery with the public as an important island of tranquility in the heart of the city.

OUR VISION

A revered cemetery and vibrant park honoring Atlanta’s past and celebrating its future.

OUR CORE VALUES

Integrity
We maintain the highest professional standards and strive to push the boundaries of excellence.

Inspiration
We seek to change perceptions of cemeteries, enrich our communities, and encourage a sense of curiosity about Oakland Cemetery and Atlanta history.

Innovation
We strive to be creative, sustainable, and adaptable in all of our work.

Inclusion
We value the spirit of “sharing” Historic Oakland Cemetery as a resource that belongs to everyone.

OUR PARTNERSHIP WITH THE CITY OF ATLANTA

Historic Oakland Cemetery is a City of Atlanta Park managed in partnership with the Department of Parks. Sexton Sam Reed manages a crew of city employees who are responsible for the publicly maintained areas and buildings. HOF works closely with Sexton Reed and the Department of Parks through a Memorandum of Understanding to care for and share historic Oakland Cemetery.

2020 AT A GLANCE

1

East Gate installed and opened at the corner of Memorial Drive and Boulevard in July 2020

204

Lots (51 blocks) on the East Hill restored by our preservation team

58:50

The length of our first *Capturing the Spirit of Oakland* Halloween tour film

\$7,640

online museum store sales (\$25 in 2019)

1,200

visitors at our expanded, low-contact, Victorian Holiday program

1,375

scavenger hunt packets sold for \$35,085 (a 380% increase over 2019)

\$110,000

gross revenue from plant sales, a 22% increase (\$90,000 in 2019)

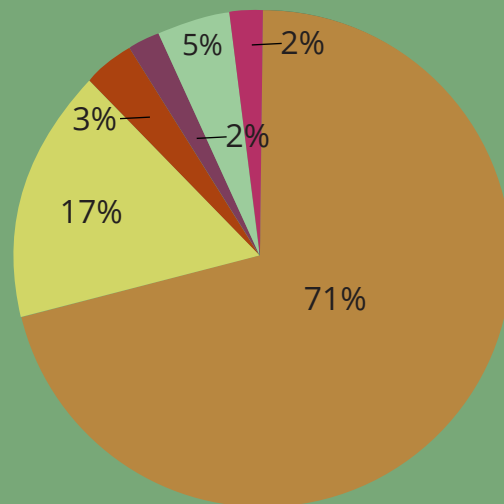
150

Attendees at our June-teenth remembrance walk; our digital content had 19,000 engagements (three times the usual reach)

2020 REVENUE AND EXPENSES

2020 REVENUE

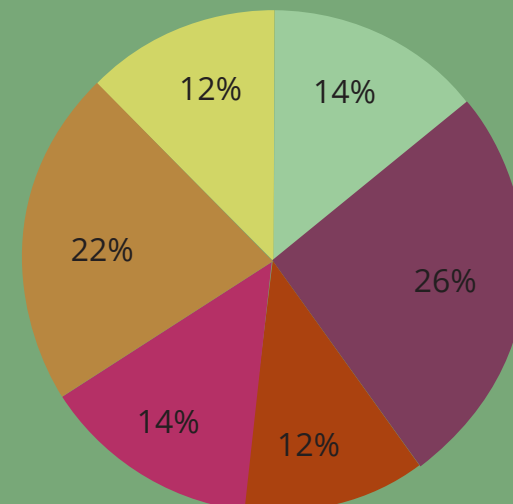
\$4,736,353*



Foundations
Individuals
Corporate
Events
Shop/Tours/Services
Endowment

2020 EXPENSES

\$1,930,057



Hardscape
Landscaping
Capital Projects
Programming
Administrative
Development

*HOF endowment: \$4,200,000
(Includes multi-year pledged gifts)



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Historic Oakland Foundation would like to thank the following retiring trustees for their service to Oakland:
Donna G. Barwick, George Dusenbury IV, and Tim Montz



HOF volunteer Gloria Elder portraying Minnie Askew Davis during the filming of the *Capturing the Spirit of Oakland*

2020 FOUNDATION HIGHLIGHTS

EXECUTIVE LEADERSHIP TRANSITION

On December 31, 2020, after fifteen years as HOF's Executive Director, David Moore retired and assumed an Emeritus role. He was succeeded by Co-Executive Director Richard Harker, fulfilling the organization's succession plan established in 2019.

INCREASED ACCESS TO OAKLAND

For the first time since the early 1900s, an eastern gate was opened at the intersection of Memorial Drive and Boulevard in July 2020, making access to Oakland for our neighbors to the east easier and safer. The installation of the new East Gate, as well as new benches, trash cans, and signage, opens up the eastern half of the Cemetery for increased interpretation, restoration, and visitation.

RESTORATION SUCCESS: THE EAST HILL

Embarking on its largest restoration project to date, the preservation team restored the headstones, cradling, monuments, and markers on 204 lots on the East Hill, beginning with the highly visible lots adjacent to the new East Gate and along the main road. Work will continue on the East Hill for the next 2-3 years to complete this beautiful and fragile section of Oakland.

RESTORATION SUCCESS: EXCELLENCE IN REHABILITATION AWARD

The technical merit of HOF's restoration of the 1908 Women's Comfort Station (completed September 2019) was recognized in 2020 with an Excellence in Rehabilitation Award from the Georgia Trust for Historic Preservation.

PIVOTING TO NEW WAYS OF PROGRAMMING

Our *Capturing the Spirit of Oakland* Halloween tour film, a very successful low-contact Fall pumpkin patch, a contactless herb and veggie sale in the spring, an expanded holiday wreath sale, and a virtual Run Like Hell 5K are just some examples of the creative ways that we reimagined our planned programming to keep all of our staff, volunteers, and visitors safe in 2020.

EXPANDING OUR DIVERSITY, INCLUSION, ACCESS, & EQUITY WORK

As a continuation of the work we began in the summer of 2019, we worked with an external consultant in 2020 to expand our internal and public-facing work to make Historic Oakland Foundation a more inclusive, accessible, equitable, and diverse organization.

DEVELOPING OUR COMMUNITY PARTNERS

In response to the COVID-19 pandemic, we worked harder than ever to support and learn from our community partners and are proud to have deepened our relationships with a number of organizations across the city, including but not limited to Morris Brown College, Big Bethel AME Church, the Girl Scouts of Greater Atlanta, and the Georgia Institute of Technology MBA program.

STRENGTHENING OUR FOUNDATIONS

In an attempt to take advantage of the absence of our usual activities, we invested in improving the Foundation's behind-the-scenes, including implementing a new accounting system, securing health-care and other benefits for all of our employees, and updating our organization's by-laws and investment policies.

2020 DONORS

Historic Oakland Foundation wishes to thank its many donors without whose generosity Oakland Cemetery would cease to serve as the region's premier historic site.

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In Memory of the Men and Women My Ancestor, William Herring, Enslaved Who Are Buried in This Cemetery:

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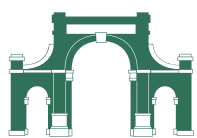
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HISTORIC
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